



**Terri Blackmore**  
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**Subaru of America, Inc.**  
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October 20, 2011

Virginia Automobile Dealers Association  
1800 W. Grace Street  
P.O. Box 5407  
Richmond, VA 23220-0407

Attn: Donald L. Hall, President

RE: Subaru Advantage Insurance Program

Dear Mr. Hall:

This is in response to your September 8, 2011 letter, addressed to Rick Blanken at Subaru of America, District of Columbia Office, (copy attached). We shared a copy of your letter with Liberty Mutual, Subaru's business partner under the Subaru Advantage Insurance Program. Liberty Mutual assured us that it presently complies and will continue to comply with all applicable state laws and regulations, including those in the Commonwealth of Virginia, in connection with its administration of the Subaru Advantage Insurance Program.

Thank you for bringing your concerns to our attention.

Sincerely yours,

A handwritten signature in cursive script that reads "Terri Blackmore".

Terri Blackmore

Attachment

CC: Rick Blanken  
Liberty Mutual